Vivint isn’t just home security anymore.

Vivint Smart Home has partnered with Nest Thermostat, Space Monkey and Amazon Echo to provide a true smart home experience. We are leading the way with our innovative home automation products that provide convenience as well as peace of mind for our customers.

We are searching for full-time Inside Sales Professionals to share the value and excitement of our products with current and potential customers. If you are a great listener and have a knack for helping people creatively problem solve and make important decisions, then we want to talk to you. Our average Inside Sales Professionals are making $60-70K annually with opportunities to earn so much more.

Apply now by visiting http://www.vivint.com/company/careers/team/inside-sales or by sending your resume and contact information directly to Becky.Knowles@vivint.com.

Essential Functions/Responsibilities:
- Become an expert on Vivint products, services, and package offerings
- Share your excitement and knowledge with current and potential customers to increase adoption of new products and services
- Make outbound phone calls to customers who have expressed an interest in Vivint products and services
- Take inbound calls from current and potential customers who have shown interest in products and services
- Effectively communicate with current and potential customers to determine needs and recommend products, services, and solutions that will fit their needs
- Accurately process customer transactions, orders, and quotes
- Attend team meetings to discuss sales targets, forecasts, and goals

Minimum Qualifications:
- Completed High School Education, GED, or equivalent
- Must be at least 18 years of age
- Ability to pass a background check and be licensed through the State of Utah as a Burglar Alarm Company Agent
- Computer Literate
- Flexible Schedule (we are open 7 days a week from 6 AM-11 PM)

Preferred Qualifications:
- Ability to operate honestly and ethically at all times
- A real knack for helping others creatively solve problems and make important decisions
- Emotional resilience to overcome objection and continue pushing forward in the face of adversity
- Prior successful sales experience in a competitive, commission-based environment
- Proven ability to consistently close deals
- Working knowledge of Salesforce or other CRM software
- Simultaneously utilize computer systems and speak with customers on the phone
Benefits:
- Medical, Dental, and Vision Insurance
- Life Insurance
- 401K Plan
- 9 Paid Holidays per year
- 10 Days of PTO per year

Employee Perks:
- Onsite cafeteria and a free meal for every 8 hours worked
- Onsite sand volleyball court, Indoor basketball court, weight room and ping pong tables
- Onsite medical Clinic
- Discounts with various national companies and vendors