Job Opening 7/10/17

**Solutions Financial Services ("SFS")**
Salt Lake City, UT  
Marketing Manager / Lending Assistant

Part-time (10 to 20 hours per week, Monday to Friday, 8am to 5pm range)  
Work mainly at home, $15 per hour, start immediately  
Report directly to SFS general manager  
Receive orientation and on-going training at SFS headquarters in Salt Lake City (time paid)

SFS is an affiliate of Wheeler Machinery Co., the Utah-area Caterpillar heavy equipment dealer

**Job Duties:**
Persuade business owners to borrow money from SFS to sustain or grow their companies  
Phone, email, mail, or visit prospective borrowers and referral-sources in Utah  
Follow leads provided by headquarters  
Seek loans of $75,000 to $1,750,000  
Keep notes and records of contacts  
Assist the SFS general manager in evaluating prospective loans  
Search the internet for information useful to the lending decision  
Calculate loan amounts and collateral values (mainly for various types of equipment and vehicles)

**Job Skills Needed / Qualifications:**
Is a self-starter, goal-oriented  
Enjoys talking with people, has experience in selling products, services, or ideas  
Knows how to make a good first impression, in person and otherwise  
Is a good listener and note-taker  
Enjoys making financial calculations, detail-oriented  
Is taking or has completed one or more sales/marketing classes and one or more accounting classes  
Excellent spelling and grammar skills  
Has regular access to a phone, computer, business calculator, and car

**Please forward resume to:**  
Steve Kohler, general manager, skohler@wheelercat.com