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**Direct Sales/ Rainmaker!**

**Job description**

The Rainmaker will be responsible for selling FireAvert products throughout the US. This is a sales role with an emphasis on lead generation, relationship building and closing deals. Activities involve account development (including cold-calling), lead qualification, product demo, and negotiation.

This is a startup company looking for sales reps to become senior executives as the company grows.

**Responsibilities:**

* Build relationships, sell the product, CLOSE THE DEAL!
* Repeat weekly!

**Requirements:**

* Sales experience with proven track record of closing deals!
* Ability to work with a CRM.
* Understand startups and have a love for entrepreneurship!
* Masterful negotiating and closing skills.
* Strong competitive drive and tenacity.
* Goal driven – should have strong desire to exceed expectations.
* Demonstrate the ability to understand and explain FireAvert technology.

**Bonuses:**

* Sales experience in multi-family or senior housing industry
* Experience developing sales teams
* Bachelor’s degree

**Compensation:**

Salary (based on experience) + Commissions. Health benefits after 6 months.

Contact if interested: Peter 801.792.4585 or Peter@fireavert.com

