Information Needed to Recruit Interns

Organization: Northwestern Mutual

Address**: 2 Locations**

5929 Fashion Point Dr. Suite 101

South Ogden Utah 84403

127 N East Promontory Ste 265

Farmington Utah 84025

Contact Person Info (name, email and/or phone) and How to Apply:

Name: Analyn Brant

Email: analynshaw5@gmail.com

Phone Number: 385-205-0961

 How to apply: LinkedIn, Indeed, or Handshake

Internship Responsibilities/Duties:

**Financial Representative Intern (Collage Advisor)**

Financial Representative Interns at Northwestern Mutualhelp their clients live more and worry less through our unique approach to financial planning. Our interns, who come from varying academic backgrounds and experiences, begin to build a financial planning practice while employing local and nationwide experts, exclusive financial products, and the support of a Fortune 100 company. You will have the opportunity to build your confidence, develop a professional network, and change people’s lives by helping them achieve financial freedom. Here, hard work pays off!

Our internship program mimics our full-time Financial Representative role, allowing you to:

* Build your client base through prospecting and networking
* Call on potential clients and set meetings to understand their financial goals
* Prepare plans and offer useful recommendations
* Gain exposure to planning software platforms
* Get licensed with your Life, Accident, and Health insurance license
* Participate in weekly coaching, training, and development meetings

As a Northwestern Mutual intern, you can expect a flexible schedule to work around life and your classes. With our year-round program, you can continue to grow your practice and obtain support for registrations and certifications such as the Series 6 & 63 or CFP®. Get inspired at local and national recognition events, earn access to leadership programs, and collaborate with experts in our business. In fact, you’ll find diverse resources across our culture to ensure that you experience personal and professional growth in this program. With interest, eligible interns have an opportunity to interview for a full-time Financial Representative role upon graduation.

About Us:

For over 165 years, we have helped our clients spend their lives living through comprehensive and innovative financial planning. We combine the expertise of our financial professionals with personalized digital experience and industry-leading products to give our clients the ability to successfully navigate their financial lives.

Our tailored approach includes multiple financial strategies—insurance, investments, and annuities—built to reinforce each other, keeping our clients consistently on track to meet goal after goal. We lead with unmatched financial strength and access to the best products and services for our clients.

Our Financial Representatives are valued partners, and proud business owners. We value an inclusive and belonging environment where everyone’s different viewpoints bring new successes!

Skills / Knowledge Needed for Internship:

* Full-time student: juniors and seniors preferred but not required.
* Entrepreneurial and curiosity for the business world
* Somewhat involved on campus (leader, athletics, campus clubs, student government, etc.)
* Excellent time-management, communication, and interpersonal skills.
* Interest in financial success and financial planning tools
* Business savvy, hard-working, and independent

Location(s) for Internship Work (e.g., some work done at home?):

Office locations preferred for fellow/mentorship. Work from home occasional

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Days/Times Intern Needed–How Flexible:

As a Northwestern Mutual intern, you can expect a flexible schedule to work around life and your classes. 20 hours a week, or more! The more you work the more money you will make.

Compensation/Benefits:

* Commissions
* Development Stipends
* Productivity Bonuses
* Support for insurance licensing (life, health, DI, LTC)
* Support for SIE, Series 6, Series 63 registrations (eligibility required)

Pay Rate/Stipend: Developmental Stipend $100 a week for attending one weekly training.

 Performance Based Compensation

Information for students:

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Projects To Be Completed (Internship Portfolio possibilities):

* Fortune 100 company (2021)
* Life and Health Certification and possible investment licenses.
* Top 5 Internship for Financial Services, Vault Guide to Top Internships 2022
* 4.75+ million clients and growing1
* $224 billion2 (retail investment client assets held or managed)
* Forbes' Best Employers for Diversity (2018-2020)
* Unsurpassed financial strength