

John B. Goddard School of Business & Economics  
**MASTER OF BUSINESS ADMINISTRATION**  
**SUMMER SEMESTER 2023**

Course (* Denotes required course)	CRN	CR	Day	Times	Session	Room	Format	Instructor
MBA 6520 International Business Field Studies Netherlands and Belgium (4/28 – 5/7, 2023)	12307	3			Trip 4/28 – 5/7			GOULDMAN
*MBA 6310 IT in the Enterprise (7 weeks)	10275	3	OL		Session I May 8 – June 23		ONLINE	CLEMENTS
*MBA 6140 Marketing Management (7 weeks)	10285	3	M	5:30-8:30 pm	Session I May 8 – June 23		VIRTUAL SYNCHRONOUS	HORSTMANN
MBA 6540 Negotiations (7 weeks)	10291	3	T	5:30-8:30 pm	Session I May 8 – June 23	112	HYBRID FACE TO FACE	SKANCHY
MBA 6020 Financial & Managerial Accounting (7 weeks) (Foundations course - NON-BUSINESS MAJORS ONLY)	10292	3	W	5:30-8:30 pm	Session I May 8 – June 23		VIRTUAL SYNCHRONOUS	CRAWFORD
MBA 6360 Aerospace Program Management (7 weeks)	10270	3	TH	5:30-8:30 pm	Session I May 8 – June 23	112	HYBRID FACE TO FACE	WILLARD
MBA 6560 Business Market Planning (7 weeks)	10268	3	TH	5:30-8:30 pm	Session I May 8 – June 23		VIRTUAL SYNCHRONOUS	MILLER
MBA 6450 Leadership through People Skills (Three weekends in May) (20 student limit) 5/12 & 5/13; 5/19 & 5/20; 5/26 & 5/27	10677	3	Fri Sat	5:00 pm-9 pm 8:30am-5:30 pm	Session I May 2023	112	HYBRID FACE TO FACE	STEVENS
MBA 6870 Sales Strategy & Management	12786	3	OL		Session II June 26 – Aug. 18		ONLINE	NIELSON
MBA 6040 Managerial Economics (Foundations course - NON-BUSINESS MAJORS ONLY)	10293	3	M	5:30-8:30 pm	Session II June 26 – Aug. 18		VIRTUAL SYNCHRONOUS	COOK
MBA 6670 Cloud Computing	12788	3	M	5:30-8:30 pm	Session II June 26 – Aug. 18		VIRTUAL SYNCHRONOUS	CHINO
*MBA 6130 Financial Management [Prerequisite: MBA 6050/51 or equivalent courses in statistics; MBA 6020 or equivalent courses in accounting]	10296	3	T	5:30-8:30 pm	Session II June 26 – Aug. 18		VIRTUAL SYNCHRONOUS	HYDE
*MBA 6210 Management Accounting and Control	10294	3	W	5:30-8:30 pm	Session II June 26 – Aug. 18	112	HYBRID FACE TO FACE	BEKINS
*MBA 6180 Strategic Management (TAKE IN LAST SEMESTER) [Prerequisites: MBA 6130, 6140, 6150]	10317	3	TH	5:30-8:30 pm	Session II June 26 – Aug. 18		VIRTUAL SYNCHRONOUS	MILLER
MBA 6740 Principles of Contract Management	12451	3	TH	5:30-8:30 pm	Session II June 26 – Aug. 18	112	HYBRID FACE TO FACE	MAUGHAN

MBA Pre-Foundations Quantitative Literacy (Full Semester) <a href="https://continue.weber.edu/professional/ScheduledClasses.aspx">https://continue.weber.edu/professional/ScheduledClasses.aspx</a>	12482	CE	TH	5:30-8:30 pm	Full Semester May 8 – Aug. 18	134	VIRTUAL SYNCHRONOUS	PENROD
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\* Denotes required course

**Call MBA office to register for either below:**

- MBA 6680 Graduate Consulting project (3 cr. hrs.) François Giraud-Carrier – CRN 10809
- MBA 6800 Directed Study (1-3 cr.hr.) – call department to register 1 credit CRN 12893 3 credit CRN 12894 <http://www.swedin.org>
- MBA 6890 Internship (1 cr. hr.) François Giraud-Carrier – CRN 12024