

Pella Windows & Doors Mountain West
Servicing; Arizona, Nevada, Utah, Idaho and Wyoming Areas

Replacement Sales Consultant

Are you a driven, independent, self-starter who constantly strives to be number one, and has a proven track record of developing new and lasting customer relationships?

If so we would like to talk with you. Pella Windows & Doors Mountain West, a growing independently owned company, is looking for Replacement Sales Consultants. We seek confident, outgoing individuals who are self-disciplined and thrive on a challenge. We provide independence and an exciting, fast paced and fun work environment. We look for you to provide a competitive drive, an outgoing nature, reliable, responsive, and the will to be one of the best sales representative in the industry by giving our customers uniquely memorable experiences.

We offer:

- Commission-based compensation plus bonus, with opportunity to earn a great income
- Full Benefits package including Medical, Dental, Life, Disability, Paid Time Off, 401k, Profit Sharing and Customer Service Bonus
- Cell phone, laptop computer, product samples and equipment for home based office
- Quality engineered product solutions that are unmatched in the industry
- Excellent training programs and career development opportunities
- Reputation of the Pella Brand

Job Responsibilities:

- Achieve sales goals by providing well rounded solutions, market expertise and a differentiated customer experience
- Develop relationships with home owners by:
 - Assessing customer needs
 - Demonstrating product application
 - Executing project evaluation, measuring, and quote
 - Executing product sales and delivery
 - Following up on product installation
 - Ensuring customer satisfaction
- Capture new business through diligent prospecting, networking, referrals, and face-to-face meetings
- Continually strive for 100% "Very Satisfied" business partners
- Represent Pella in a professional manner with attention to detail and solid follow up skills
- Full utilization of Pella's Customer Relationship Management (CRM) system

Pella Corporation is an innovative leader in creating a better view for homes and businesses by designing, testing, manufacturing and installing quality windows and doors for new construction, remodeling and replacement applications. Founded in 1925, Pella Corporation is a family-owned and professionally managed privately-held company, known for its history of innovation, manufacturing outstanding products, providing quality service and delivering on customer satisfaction.

Send your resume to careers@pellamw.com and learn about your future as a team member at Pella Mountain West!

Equal Opportunity Employer