



1200 N Highway 89  
Mapleton, UT 84664

801.491.8640  
AbsoluteAir.com

## Sales Residential Heating and Air Conditioning

Absolute Air - Salt Lake City

\$75,000 - \$150,000 a year

Absolute Air is a LENNOX Premier Dealer that has been serving Salt Lake and Utah County for 20 years. We are proud to be positioned as the leader in comfort solutions and customer service.

No Cold Calling. No HVAC experience required.

We schedule your appointments, provide you a company vehicle with a gas card, provide you your uniform, provide you an ipad.

Compensation: Base Plus commission.

Are you a true Sales Professional? I need a Salesperson who is dedicated to their profession and understands an annual income of \$75,000 to \$150,000 comes through hard work, dedication to your profession, and serving your Clients.

We have a 4.8 star Google rating with 133 reviews and we've had double digit growth each of the last 5 years. We will provide you 100% of your leads, but you must work hard, be self-motivated, willing to work a flexible schedule, hone your presentation skills, communicate well with our Clients and your support team, and close at least 50% of your calls.

Responsibilities:

- \* Must have a professional appearance. (We provide uniform)
- \* Present sales proposals directly to homeowners in their homes.
- \* Evaluate the customer's HVAC needs while in the home.
- \* Collect all necessary customer information and provide that information to our office team.
- \* Meet monthly sales targets.
- \* Attend regular in-office sales trainings and meetings.

Qualifications:

- \* Must have a strong work ethic, be self-disciplined with a strong desire to succeed.
- \* Excellent verbal and organizational skills are required.
- \* Must be adaptable and eager to learn.
- \* Must have valid driver's license.
- \* Basic computer skills are necessary.
- \* You must be able to lift up to 30 lbs.
- \* Must be available for customer appointments on evenings and a minimum of one weekend day (either Saturday or Sunday).
- \* Must be able to properly evaluate a home, which may include kneeling, bending over, crawling, etc.

Qualified candidates will be provided with:

- \* Excellent income opportunity: All of our current representatives earn in excess of \$80,000 per year
- \* Vehicle and fuel provided by the company.
- \* A career and company that you will be proud to represent.
- \* Comprehensive benefit package
- \* Opportunity for advancement.

Email Resume to [tim@absoluteair.com](mailto:tim@absoluteair.com)

Call or Text Tim to schedule interview at 801-874-8416